



The ICTS Experience as FLYSEC Partner

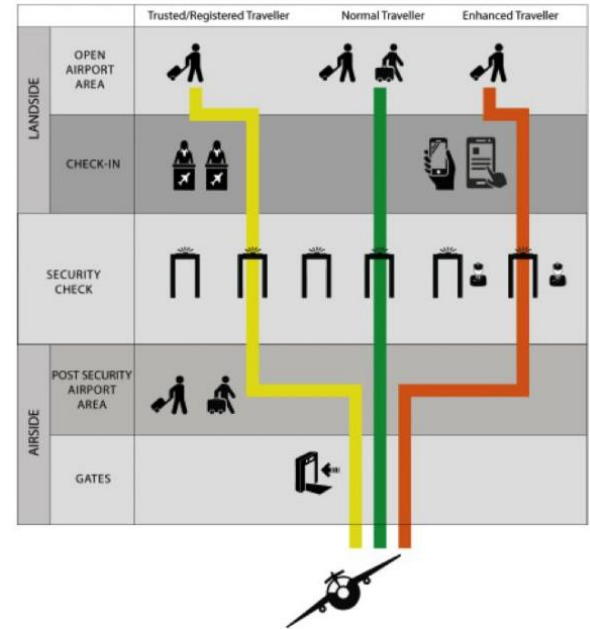


FLYSEC Info Day
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- **Passenger Differentiation**
 - ICTS: 30 years experience and expertise
 - Airline passengers: positive / negative indicators
 - Past experience
 - Intelligence
 - Risk analysis
 - Outcome of passenger process: assignment of security status
 - Regular screening and «ready to board»
 - Additional screening



- **Behaviour Observation**
 - Overt and covert observation, human and technology
 - Human behaviour indicators
 - Physiological, e.g. signs of fear
 - Pre-operational, e.g. collecting information
 - Tactical, e.g. testing security
 - Concealment, e.g. items in bulky clothing
 - Course of action and decision-making
 - Suspicion resolved
 - Continued observation
 - Engagement by security staff: conversation
 - Escalation: law enforcement



- **Operation-driven Technology**

- TravelDoc:

- Coping with complex immigration rules

- Tablets, kiosks

- Passenger service
- Reduction of errors
- Flexible, time-efficient

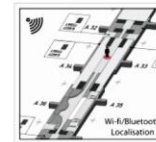
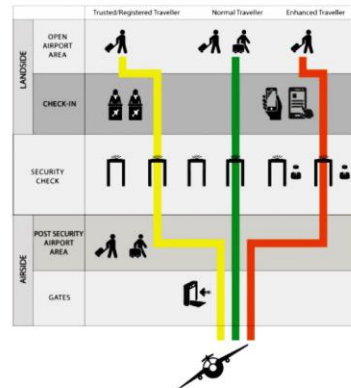
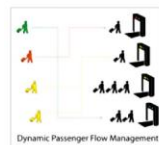
- SmartQ

- Facilitation and improved passenger experience
- Benefits security and flow management



The Next Level: The FlySec Concept

- Logical extension of ICTS' approach
- Data-driven passenger differentiation
 - “Red-yellow-green” risk lanes for light-, regular-, and enhanced screening
 - Based on suspicion and trust indicators
- Technological support
 - SmartQ for lane assignment
 - TravelDoc and kiosks: layer for added-value (immigration, passenger data) and security
- Behaviour Observation
 - Integrated with technology: cameras, motion sensors



What Lies Ahead?

- Capitalizing on FlySec experience
- Proof-of-Concept is input for product improvement
- Addressing future challenges
 - Landside security (preventing the next Brussels)
 - Fast changing regulations, impact on passenger flow (powder screening)
- Identifying market opportunities
 - SmartQ, TravelDoc and kiosks
 - Technology-supported Behaviour Observation



Q & A